# Strategic Planning: Getting it Going and Keeping it Going

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Strategic Planning Getting it Going and Keeping it Going

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## **Critical Disclaimers**

- I am not a subject matter expert.
- I am an uncompromising optimist.
- I believe in the power of organizing to create change.
- I believe effective organizing builds on strengths and assets.
- I believe in the power of the Family Justice Center model.

### **Critical Confession**

• I **love** strategic planning.

# **Objectives**

- Understand the benefits of strategic planning for your Center
- Understand how different planning approaches can be employed successfully
- Understand the importance of team and organization development as part of the planning program



# Agenda

Assumptions
Why Bother with Strategic Planning?
Getting Ready
Customized Strategic Planning
Implementing the Plan
Keeping it going....

■ A guided strategic planning tour...

## **Strategic Planning**

□ls no substitute for...

### Leadership!



## **Strategic Planning**

I...for Family Justice Centers (or any large scale multi-disciplinary, multi-stakeholder enterprise)...is a largely a process of:

## **Strategic Planning**

Image of the second second

# Relationship Building







# Why Bother With Planning?

To:

- (Assess the community's readiness for a center)
- To unify and energize a diverse group of people and organizations and disparate interests, cultures, and personal styles
- To energize a diverse group of people and organizations
- Establish a process to continually focus on the big picture

## Why Bother With Planning?

To:

- Provide strategic and operational problem solving
- To provide a context for team development
- To provide a platform for leadership development

Phase	Key Questions - Topics
Feasibility Study	What is the Business and Program Case for a Family Justice Center? Should we commit to strategic planning for a Family Justice Center?
Strategic Planning	Vision. Mission. Key Goals, Objectives, and Indicators of Success. Launch pathway and first year implementation plan. What are the roles and responsibilities of each partner?
Launch and Implementation	How do we continually improve services to victims and families? How do we continue to develop the strength of our partnerships and support base?

# **Getting Ready**

#### To Do:

- Identify and include all appropriate participants
- Define and gain the commitments critical for the planning process success
- Determine the community's readiness
- Conduct a community assessment
- Find the right strategic planner
- Find the resources/funding for the planning process

10

Month	Key Topics		Participants	Engine Group
Month 1 (One Day)	Vision, Mission, Key Goals, Work Group Formation		Policymakers All Stakeholders External Supporters National Family Justice Center Alliance	Identify and Contact Stakeholders Review Planning Products
Month 2 (One Day)	Objectives Indicators of Success	Partner Roles and Responsib- ilities Team Building	Work Groups	Participate in and Lead Work Groups Review Planning Products
Month 3 (One Day)	Activities and Operations Planning		Work Groups	Participate in and Lead Work Groups Review Planning Products
Month 4 (Half Day)	Community Review Launch Plan		Policymakers All Stakeholders External Supporters National Family Justice Center Alliance	Identify and Contact Stakeholders Review Planning Products

## **Customized Strategic Planning**

Indicators of a Good Process

- Values, vision, mission, purpose
- Measurement (indicators)
- Workgroups of partners with specific timelines and tasks
- Increasing organizational (relationships, team) capacity
- Addresses sustainability
- Addresses Implementation

### Customized Strategic Planning

The Plan Document Includes:

- Values, purpose, vision & mission
- Timelines & Gantt charts
- Individual tasks with due dates



16

Screening reception desk language immediate intervention Includes medicai aundri the advocate - one on one interview wil client "Coffeeshop" meet active intake explain other resources roadmap → multilingual access Phone Room Playroom media room a youth prevention r - advicacy - per counseling direct to both To movie making on-site +off-site services → develop long term-plan → assessment & evaluation by statf → are we meeting clients needs input form client

Strategic Planning - Getting it going and keeping it going

17





# Key Outcomes Achieved to Date in Alameda County

- Shifting the delivery system from agency-focused to victim-centered; over 20,000 coordinated client services since opening.
- 20% reduction in domestic violence case dismissals.
- Improved inter-agency collaboration, contributing to a dramatic reduction in domestic violence homicide (from 31 in 2001 to 3 in 2007).
- Significant increase in public support for family violence services including over \$2 million secured in new public and private financial contributions.

### Strategic Planning – Keeping it Going

Practices that haven't worked

- Practices that have worked
- Participant mini-lab

### Strategic planning keeping it going...

Now that we're open, how will strategic planning help us to fully operationalize, sustain, and enhance our family justice center?



Why is ongoing strategic planning particularly important for a Family Justice Center?

Ongoing collaborative/partnership development;

- Ongoing clarification of roles and responsibilities;
- Ongoing need for fine tuning of governance system; and
- Ongoing need to keep people engaged in the process/ center (partners and tall trees)

### Other common planning questions/ issues:

■ How do we keep the dream alive?

How do we pay for it? – fund development and sustainability –

■ How do we continue to build strong community support?

Expansion: Service Delivery, System, and Facilities...

□ Monitoring and evaluation.

Planning processes and tools that we recommend...

### And ones that we don't!

# What were we thinking? Practices that haven't worked.

- Lack of leadership (strategic planning is not a substitute for leadership)
- Lack of continuity
- □ Vague work plans
- Lack of commitment to the strategic plan or the strategic planning process
- □ Not following the plan changing course midstream

# FJC Strategic Planning Practices We Have Seen Work

Strong, ongoing communication;
Managing and creating growth;
Reconnecting the whole tribe; and
Monitoring and Troubleshooting

# Practices We Have Seen Work Ongoing Communication

Best Practices:

- Keep everyone informed
- Include off site
- How? --- Listening for What's Needed
  - Creating a Culture of inclusion; room for everybody providing the tools to support it.
  - Build A ListServe
  - Conference calls, webinars

### Practices We Have Seen Work Managing and Creating Growth

Best Practices:

 Use the Strategic Planning process to respond to new challenges and opportunities maintaining alignment with the FJC's strategic directions

How? - Techniques

- Responding to the need for countywide expansion: County of Alameda Safety, Enforcement, and Expansion (CASE<sup>2</sup>)
- Keeping the process flexible and adjustable intentional learning

### County of Alameda Safety, Enforcement, and Expansion (CASE<sup>2</sup>)

■ Key innovations:

- Navigator system
- Countywide linkages

### Practices We Have Seen Work Reconnecting with the Whole Tribe

Best Practice: Keeping everyone (veterans and new people) linked to the vision (and each other)

- How Techniques
  - ACFJC Partnership Summit
  - Semi-annual strategic plan reviews involving everyone

### The Alameda County FJC Partnership Summit: Methods

**FJC**-wide interviews and data gathering (pre-summit)

1/2 Day Summit Meeting using participatory techniques to analyze interview data, review FJC best practices and progress to date, and develop action plans

#### Random Pair (onsite and key offsite partners) Interviews -Questions

- Without being humble, what do you see as the strengths that you personally bring to your work with the Alameda County Family Justice Center?
- Again without being humble, what do you see as the strengths that your organization brings to the Alameda County Family Justice Center?
- What are you most proud of in your work to date with the Alameda County Family Justice Center?
- What do you see as the most important strengths/best practices/resources of the Alameda County Family Justice Center (both internally in how we work together, and in how we serve our clients)?
- How could the Alameda County Family Justice Center further enhance the results of your work in the future? What are your three wishes for strengthening our collective health, vitality, and capacity?
- What was the most memorable quote that came from the interview?

### The Alameda County FJC Partnership Summit: Methods

#### Alameda County Family Justice Center Partner Interviews

#### Instructions:

These interviews serve two purposes: 1) they will provide excellent background material for us to support each other and the ACFJC partnership summit; and 2) they will help ACFJC partners (onsite and offsite) get to know each other better.

The answers you provide will be kept confidential and will be combined with information from other interviewees to create a "picture" of the strengths and needs of ACFJC and key items we need to focus on during our summit on March 7 and moving forward.

Name of Interviewee:

Organization:

Name of Interviewer:

Organization:

### Partnership Summit Agenda

TIME	SESSION TOPIC
	Convene
9:00	Welcome
	Summit Purpose
9:15	Summit Objectives, Process, & Agenda
9:20	Introductions, Interview and Inquiry Processing
9:50	ACFJC Best Practices To Date and Areas to Strengthen/Enhance
10:30	BREAK
10:45	State of the ACFJC, Nadia Lockyer, Executive Director
	Presentation - Questions and Answers - Dialogue
11:15	Energizer – Team Builder
11:25	Delivery – Action Planning
12:05	Action Planning Report Out
12:30	Next Steps
12:45	Summit (E)valuation
1:00	Adjourn and Lunch



### Practices We Have Seen Work Monitoring and Troubleshooting

Best Practice: assess progress and learn about the impact of our work.

□ How?

- Use action planning tools that can be used for monitoring – ACFJC Gantt Charts
- Review of planned and unplanned accomplishments



### **Participant Mini-Lab**

□ What is your highest priority planning issue?

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